

Welcome

from Paul Rogers, CEO,
NP Group

At Norman Piette we are committed to our advertising strapline:

“Helping build a better Guernsey”

We believe that as a long-established local company we should support the island we all live and work on by backing local initiatives that make island life even better, particularly those connected with our building industry.

It is widely accepted that there has been a downturn in the island’s construction activity since 2013, with economic factors and a decline in large capital projects resulting in 17% fewer people employed in the industry. Throughout this period we have continued to invest in improving our customer areas and have

developed new lines such as kitchens, heating materials, doors and flooring so that we can offer our trade customers an ever increasing range of products. This approach has also meant that, despite our core building materials business being adversely affected by the broader economy, we have been able to maintain our levels of activity which in turn has allowed us to continue our investment in our business; it is said that the moment a business stands still it actually starts to move backwards.....as others catch up.

Maybe you’re unaware of some of the well-known local brands that make up our Group. We’ll put that right over the following pages with a quick guided tour.

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Our presence on Facebook has grown and grown and we are delighted with the number of entries we get each month for our Mystery Prize competitions. In the past few months we've given away a Grange Arbour worth over £300, a state-of-the-art Aqualisa Midas Shower and a giant chocolate orange rabbit with 5 smaller Easter bunnies, made by top Guernsey Chocolatier Ben Le Prevost.

Our page has also been a very popular and effective way of communicating all our special offers and new products.

At the end of June you will also see our new website which is packed with information with a very bright, modern new look.

By the time you read this, summer will be upon us and we'll be enjoying all that the Bailiwick has to offer. I hope you have a sunny and highly memorable few months and we look forward to helping you at our businesses around the islands.

Paul Rogers
CEO
NP Group



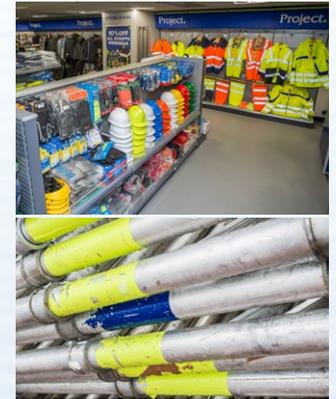
Meet the members of the NP Group

KdeP Glass

Based on the Bridge, KdeP Glass is the clear local leader in glass supply and a manufacturer of sealed double glazed insulation units.

We supply tailor-made glass products and offer cutting, polishing, edging and drilling services on site; double-glazed blind systems for use on external and internal glass walls; coloured splash backs, glass shelves, table tops and mirrors cut to size and shape.

Tel: 01481 246861



Project Hire & Sale

We have a new purpose-built hire business with all the plant and machinery the tradesman or homeowner could want to hire or buy. Advice from our fully trained specialist staff will help you decide if it's better to hire or buy.

The Project Hire showroom is packed with protective footwear, designer workwear, small plant and equipment, to name but a few lines.

Our Training Centre, with three equipped rooms, is there for those who wish to learn about the safe use of plant and equipment and general health and safety.

We are located on the main Norman Piette site at Bulwer Avenue. Please call or email for our free hire catalogue or access our website.

Tel: 01481 242047
Email: enquiries@project.gg
www.project.gg



Annandale

"Made in Guernsey" is one of the themes we use in our advertising. It's a claim we are proud of as we manufacture on site paving slabs, lintels, window sills, concrete block and beam floors...

Our range of decorative aggregates, fencing, gates, sheds, blocks, as well as roof tiles and accessories, is second to none on the island.

We also have expert, trained staff on hand to help you with your next project.

We're at Hougue du Pommier, call in and see us.

Tel: 01481 253088

Email: sales@annandale.gg

www.annandale.gg



JecoHomes

This is our Jersey Ecohomes equivalent. Sharing expertise across the Channel Islands, we are the people to call if you're looking to build a home in Jersey that is energy efficient as well as beautiful.

Tel: 01534 767 162

Email: sales@jecohomes.com

www.jecohomes.com

Norman Piette Ecohomes

Ecohomes help design and build the homes of the future. The high insulation value of our SIPs (Structural Insulated Panels) and the speed of build produce affordable yet stylish houses. We have supplied over 200 on this island already so it is a tried and tested system.

Our design team will help with timber frame, roof trusses and metal web joists to produce the ultimate, eco-friendly home.

Tel: 01481 245801

Email: sales@np-ecohomes.com

www.np-ecohomes.com

Blanchard

Based in Alderney, Blanchard Building Supplies showroom at Newtown Road is a one-stop shop for smaller trade supplies and everything for the home. It stocks timber, boards, gardening products, housewares, gifts, bedding and storage equipment.

Plus, plumbing and electrical products, fixings, work-wear and safety equipment, in fact everything you'll need on a small idyllic island.

Tel: 01481 822722

Email: enquiries@blanchard-ald.com

www.blanchard-ald.com